CEC NEWSLETTER JUNE 1, 2001

In This Issue: **Referral Bonuses** WOTC Period 5 Winners Tech Tip of the Week

Ely Seat Belt Table Tent Inserts Register Card Inserts WOTC Support Team

New Director of Field Support Top 20 Sales Volume **Top 20 Sales Increase**

REFERRAL BONUSES

Congratulations to these individuals for earning bonuses through our Manager Referral Bonus Program ...

Star Cast Member	Location	<u>Referral</u>	Bonus Amount
CORY KRIGSVOLD	796	ELIZABETH KRIGSVOLD	\$500.00
JEN MCGAINEY	403	MELISSA SUPRICK	\$500.00
STEVEN BRADFUTE	062		\$250.00
CHAD CASTONGUAY	472	STEVEN RICHARD	\$250.00
LINDA DENO	319	JOHN KOHLBECK	\$250.00
JOANNE GREEN	372	TONY VILAYSICK	\$250.00

For information on how YOU TOO can earn a referral bonus, contact your Regional Recruiter or Raquel Sifuentes at (972) 258-5464. KEEP THOSE REFERRALS COMING!

CONGRATULATIONS TO THE PERIOD 5 WOTC WINNERS!

Region	ELECTRIC BILL P&L CREDIT	\$500 AMEX GIFT CERTIFICATE
Western	NICK GLEASON, Mira Mesa	WAYNE CASEY
Northern	SEAN McGILLICUDDY, Amherst	JEFF LYNCH
Midwest	BEN WERTZ, Indianapolis/Castleton	SHERRIE ERICKSON
Southern	DOUG GROVES, Nashville/Madison	JIM DOUGHERTY



DIANE GARNER draws the luckv names!

ELY SEATBELT

When working the front of the house, if you should see a child pedaling the Ely Helicopter and the ride is not going up, you should check to make sure the seat belt is properly fastened. If the seat belt is not fastened, the ride will not go up. It is important that we make sure all personnel are properly trained on all aspects of Ely safety. (See Ely preventative maintenance document on previous page)

<u>UNDER NO CIRCUMSTANCES SHOULD THIS RIDE BE OPERATED</u> WITH ANY OF THE SAFETY FEATURES DISABLED OR NON FUNCTIONING.

If you have any questions please feel free to contact the Technical Support department 972-258-5458.

TABLE TENT INSERTS

All locations should have received 3 packages of new table tent inserts in their Friday mail. Please update all table tent holders as soon as possible.

The priority order for table tent inserts is as follows:

- 1. "New 4 You" Message Phase 3 locations only
- 2. "Who Says Learning Can't Be Fun"
- 3. "Always Made Fresh Just For You"
- 4. "You Make Their Day. We'll Make Yours."

*If you want to keep a recruiting message table tent in place please re-order a fresh one from the Purchasing Department at extension 5550.

REGISTER CARD INSERTS

All locations should be using a <u>Buffalo Wings</u> register card insert message in front of all the registers.

Re-orders table tent inserts and register card inserts through the Purchasing Department at extension 5550.

WOTC SUPPORT TEAM

We are please to introduce your Support Center WOTC contacts, JERREMY BRISTER and PAT BEATY. Jerremy's first day with CEC as a full-time employee was May 7, 2001, and Pat has been with CEC for 14 years.

If you have any questions about WOTC feel free to call the Tax Department and talk to Jerremy or Pat.



left to right: JERREMY BRISTER and PAT BEATY

NEW DIRECTOR OF FIELD SUPPORT

Please welcome STEVEN HATTON to the position of Vice President, Director of Field Support. He will be responsible for Recruiting, Training, POS, and the Birthday Hotline.

Please feel free to contact Steven at 972/258-5563 for any Field Support needs.

TOP 20 SALES VOLUME

RANK	LOC #	LOCATION SALES	RANK	LOC #	LOCATION SALES
1	446	Bell, CA \$83,596	11	420	Brandon, FL \$49,792
2	418	Sun Valley, CA \$70,428	12	845	Willowdale, ONT \$49,238
3	716	New Orleans/Vets, LA \$58,137	13	841	Brookfield, WI \$48,857
4	117	Kennesaw, GA \$55,313	14	438	Kendall, FL \$48,774
5	513	Queens, NY\$53,535	15	324	Pasadena, CA \$48,747
6	453	Ventura, CA\$53,250	16	084	Fairfax, VA\$48,403
7	333	Vancouver, WA\$51,854	17	844	Mississauga, ONT \$47,573
8	456	Skokie, IL\$51,287	18	430	Tampa/Crlwd, FL \$47,139
9	465	Torrance, CA \$51,245	19	943	Roundrock, TX \$46,121
10	422	Garden Grove, CA49 \$49,826	20	321	Newark, CA \$45,773

RANK	LOC #	LOCATION	6 INCREASE	RANK	LOC #	LOCATION	% INCREASE
1	448	Allentown, PA	73.9%	11	467	East Hartford, CT	. 43.0%
2	452	Levittown, PA	70.3%	12	471	Newington, NH	. 42.2%
3	496	Patchogue, NY	54.4%	13	525	East Hanover, NJ	. 40.8%
4	511	West Islip, NY	51.9%	14	504	Commack, NY	. 40.2%
5	470	Newington, CT	50.2%	15	476	Springfield, MA	. 39.6%
6	479	Natick, MA	49.4%	16	441	San Diego, CA	. 38.8%
7	520	Latham, NY	48.3%	17	505	Poughkeepsie, NY	. 37.1%
8	411	Simi Valley, CA	46.2%	18	487	Edison, NJ	. 36.2%
9	463	Waterbury, CT	44.1%	19	751	North Dartmouth, MA	. 35.9%
10	418	Sun Valley, CA	43.1%	20	459	Worcester, MA	. 35.3%

CEC NEWSLETTER

JUNE 8, 2001

In This Issue:		
Referral Bonuses	SPT is Moving!	Making Magic
WOTC Winner Correction	Tech Tip - Kid Check Balloons	Top 20 Sales Volume
Graduation Chuck E.	General Cinema Promotion	Top 20 Sales Increase

REFERRAL BONUSES

Congratulations to these individuals who earned bonuses through our Manager Referral Bonus Program:

Star Cast Member	Location	<u>Referral</u>	Bonus Amount
MATT CARRILLO	717	MIGUEL GUZMAN	\$500.00
COREY JOHNSON	601	JEAN JOHNSTON	\$500.00
ZAVEER SAOON	611	MARIO LEE	\$500.00
SCOTT STOUT	328	SHAUN RIDENOUR	\$250.00
CARLOS DePINTO	435	ELIER HERNANDEZ	\$250.00
MARIO IZZO	547	ANTHONY SCARSELLA	\$250.00
ELSA McELLAN	415	JIMMY HEAD	\$250.00
JIM MILLIGAN	117	SEAN HENRY	\$250.00
ERIC O'CAMPO	597	STEVE GARNER	\$250.00

For information on how YOU TOO can earn a referral bonus, contact your Regional Recruiter or Raquel Sifuentes at (972) 258-5464. KEEP THOSE REFERRALS COMING!

PLEASE ACCEPT OUR APOLOGIES ...

In last week's newsletter, we congratulated the 5th period WOTC winners. Unfortunately, I misspelled the name of one of the winners. Please allow me to correct that error now ... the winner of the Electric Bill P&L Credit for the Western Region is ...

NICK GEASLAND

General Manager in Mira Mesa/San Diego, CA (Who's that Nick GLEASON person anyway?!?)

LIMITED EDITION GRADUATION CHUCK E.

THERE ARE ONLY 100 MORE ORDERS LEFT AT DENNIS FOLAND! LET'S GET THESE ORDERED AND SOLD BY THE MIDDLE OF JUNE!

SPT DISTRIBUTION IS MOVING TO A NEW WAREHOUSE!

Effective immediately, please the following changes to your records ...

SPT DISTRIBUTION CO., INC. 7215 WEST TOPEKA BLVD. FORBES INDUSTRIAL PARK, BUILDING D TOPEKA, KS 66619 TELEPHONE: (785) 862-5226

KID CHECK BALLOONS

All locations with the Sony HSR1 video Kid Check monitoring system need to be very careful when placing the balloons at the Kid Check stand. When hanging the balloons, make sure the balloons do not block the view of the camera. Please make sure each of your managers and cast members are aware of this issue.

If you have any questions, please contact the CEC Technical Support Department at (972) 285-5458.

GENERAL CINEMA SUMMER MOVIE CAMP PROMOTION

Markets participating in the General Cinema Movie Camp Promotion are:

Boston Chicago Indianapolis Northern New Jersey New York (except Long Island Cleveland Philadelphia Baltimore Minneapolis Milwaukee

If you need further materials or have not received your initial shipment, please contact Brenda Holloway in the Marketing Department at (972) 258-4222.

MAKING MAGIC

<u>#539 - READING, PA</u> - "I would like to take this opportunity to tell you how much my family enjoys going the Chuck E. Cheese. Since the local one opened, I go about twice a month. The kids are free to play and have fun while we adults enjoy a conversation. We have had very good service and thought you could let them know they are doing a good job!"

<u>#324 - PASADENA, CA</u> - "I would just like to let you know I had a pleasant birthday experience for my child. The party was great and our service was incredible!"

<u>#095 - CHINO, CA</u> - "I would like to give recognition to your crew members for all their help in making my son's 2nd birthday party a success. The first person is the manager MONICA. She was wonderful, even when I was having problems with the reservations office, she took care of everything. The next person is KIM at the reservations office. She was a doll and took care of everything on the reservations end and I would like to thank her. The 3rd person is TRICIA, my hostess. She is a great asset. The 4th person is ANGIE, the coordinator. She helped me bring in the party favors and answered my questions. On behalf of my husband and myself, I would like to thank these individuals and hope you will take notice of how special they are, especially to crazy moms and dads who have parties at Chuck E. Cheese's!"

TOP 20 SALES VOLUME

Rank	Loc #	Location Sales	Rank	Loc #	Location Sales
1	446	Bell, CA \$90,133	11	420	Brandon, FL \$57,948
2	418	Sun Valley, CA \$77,338	12	438	Kendall, FL \$56,418
3	333	Vancouver, WA \$74,155	13	321	Newark, CA \$55,014
4	716	New Orleans/Vets, LA \$64,404	14	456	Skokie, IL \$53,917
5	453	Ventura, CA \$63,128	15	109	Burbank, CA \$53,091
6	117	Kennesaw, GA \$61,045	16	841	Brookfield, WI \$51,436
7	465	Torrance, CA \$60,066	17	439	National City, CA \$51,278
8	422	Garden Grove, CA \$59,860	18	407	Corona, CA \$51,069
9	513	Queens, NY \$59,366	19	430	Tampa/Carrollwood, FL \$51,055
10	324	Pasadena, CA \$58,323	20	325	Fullerton, CA \$50,580

RANK	LOC #	LOCATION % INCR	EASE	RANK	LOC #	LOCATION <u>% INCREASE</u>
1	471	Newington, NH 11	2.8%	11	714	Indianapolis/WaSq, IN 50.0%
2	516	Hamburg, NY 10	7.8%	12	505	Poughkeepsie, NY 44.1%
3	751	North Darmouth, MA 7	3.4%	13	448	Allentown, PA 43.7%
4	476	Springfield, MA 6	67.1%	14	498	Cherry Hill, NJ 42.8%
5	472	Manchester, NH 6	61. 2%	15	964	Harrisburg, PA 41.9%
6	520	Latham, NY 5	57.7%	16	556	Toledo, OH 41.9%
7	463	Waterbury, CT 5	6.8%	17	045	Oceanside, NJ 41.9%
8	488	Burlington, MA 5	53.7%	18	073	Matteson, IL 41.5%
9	954	Wilmington, DE 5	51.4%	19	096	Indianapolis/Csltn, IN 40.5%
10	459	Worcester, MA 5	50.3%	20	405	La Mesa, CA 40.3%

CEC NEWS

JUNE 15, 2001

IN THIS ISSUE:

Referral Bonuses Foland/McLane Invoices June 24 Coupon Promotion Kool-Aid Burst/CEC Promotion Top 20 Sales Volume Top 20 Sales Increase

REFERRAL BONUSES

Congratulations to these individuals who earned bonuses through our Manager Referral Bonus Program:

Star Cast Member	Location	<u>Referral</u>	Bonus Amount
THOMAS JOHNSON	066	JOHN CAMPANACCI	\$500.00
PETE PANUNZZI	438	MARIE LUNA	\$500.00
JIM PELKY	471	MANUEL BOLIVAR	\$500.00
JOHNNY ZIADEH	334	JOHN SCHACLINGER	\$500.00
CHERYL BOLIN	304	GLENDA JOHNSON	\$250.00
KIM COTE	457	COLLEEN CANAVAN	\$250.00
KIM GRUHN	553	SCOTT GRUHN	\$250.00
DAVID KITNER	611	DOREEN HODGE	\$250.00
JEREMY SMITH	092	BEN BUTLER	\$250.00

For information on how YOU TOO can earn a referral bonus, contact your Regional Recruiter or Raquel Sifuentes at (972) 258-5464. KEEP THOSE REFERRALS COMING!

DENNIS FOLAND AND MCLANE INVOICES

All invoices for Dennis Foland and McLane should be mailed to Accounts Payable. The invoices for these vendors are automatically processed through EDI (electronic data interchange). Your invoices are matched against the EDI file to ensure that you are being billed correctly.

If an item was returned, it is important that you note this on the invoice. This will help to support your claim that a credit is due.

If you have any questions, please call the Accounts Payable Department in the Support Center.

JUNE 24, 2001 COUPON PROMOTION

All markets will participate in a June coupon promotion. Coupons will be in newspapers on June 24. Below is a detailed list by market with coupon versions.

COUPONS:

COUPUNS.					-
SUPER FUN FAMILY PACK • 1 large pizza with 1or 2 toppings or Super Combo • 4 regular size soft drinks • 30 game and ride tokens! ONLY \$19.99 WITH COUPON		CHUCK E.'S CHOICE • 1 large pizza with 1or 2 toppings or Super Combo • 4 regular size soft drinks • 48 game and ride tokens! ONLY \$22.99 WITH COUPON		FUN MEAL DEAL • 1 large pizza with 1or 2 toppings or Super Combo • 4 regular size soft drinks • 75 game and ride tokens! ONLY \$25.99 WITH COUPON	ULTIMATE PLAY PACKAGE • 1 large pizza with 1or 2 toppings or Super Combo • 4 regular size soft drinks • 99 game and ride tokens! ONLY \$29.99 WITH COUPON
MARKETS:					
IVIARINE I S. Albany Albuquerque Alexandria Amarillo Atlanta Augusta Augusta Augusta Bakersfield Baltimore Biloxi-Gulfport, MS Binghampton/Vestal Birmingham Boise Boston Buffalo Cedar Rapids Charleston Charlotte Chattanooga Chicago Cincinnati	Denver Des Moir Detroit El Paso Evansvill Flint/Sag Fresno/V	Springs , SC s, GA nristi rt pringfield es e inaw isalia //Fayetteville e pids e, SC	Huntsville Indianapolis Jacksonville Kansas City Knoxville Lacrosse Lafayette Lansing Las Vegas Lexington Lincoln Little Rock Lous Angeles Louisville Lubbock Madison McAllen- Brownsville Memphis Miami	Midland/Odessa Milwaukee Minneapolis Mobile/Pensacola Montgomery Nashville New York Oklahoma City Omaha Orlando Palm Springs Peoria Philadelphia Providence Raleigh/Durham Reno Richmond Reno Richmond Rochester Rockford Sacramento	Salinas/Monterey San Antonio San Diego San Francisco Savannah South Bend Springfield, IL Springfield, MA Springfield, MO St. Louis Tampa/St. Petersburg Toledo Topeka Tulsa Tyler/Longview Wash DC West Palm Wichita Falls Wichita, KS Wilkes-Barre/Scranton Youngstown/Boardman
				FOR ONLY \$7.99	
SUPER FU FAMILY P/ • 1 large pizza with toppings or Super Cc • 4 regular size soft • 30 game and ride t ONLY \$19 WITH COUP ADD A MED PIZZA FOR \$	IN ACK 1or 2 ombo drinks cokens! .99 PON IUM	CHU CH • 1 large pizz toppings or S • 4 regular siz • 48 game and ONLY WITH ADD A	ICK E.'S IOICE a with 1or 2	FUN MEAL DEAL • 1 large pizza with 1or 2 toppings or Super Combo • 4 regular size soft drinks • 75 game and ride tokens! ONLY \$25.99 WITH COUPON ADD A MEDIUM PIZZA FOR \$7.99!	ULTIMATE PLAY PACKAGE • 1 large pizza with 1or 2 toppings or Super Combo • 4 regular size soft drinks • 99 game and ride tokens! ONLY \$29.99 WITH COUPON ADD A MEDIUM PIZZA FOR \$7.99!
MARKETS: Baton Rouge	Green	Вау	New Orleans	Columbus, OH	Harrisburg, PA

Call POS with any questions about your registers; after hours, call 817/870-0744. Please call Piper Shealy in Marketing with any questions about the coupon promotion.

TOP 20 SALES VOLUME

Rank	Loc #	Location	<u>Sales</u>	Rank	Loc #	Location	<u>Sales</u>
1	446	Bell, CA	\$82,5 <mark>9</mark> 1	11	841	Brookfield, WI	\$56,250
2	418	Sun Valley, CA	\$72,040	12	430	Tampa/Carrollwood, FL	\$55, <mark>956</mark>
3	117	Kennesaw, GA	\$67,569	13	033	Houston/Cprfld, TX	\$54,821
4	333	Vancouver, WA	\$67,508	14	465	Torrance, CA	\$54,685
5	420	Brandon, FL	\$63,761	15	611	Norcross, GA	\$54,213
6	453	Ventura, CA	\$62,304	16	422	Garden Grove, CA	\$52,347
7	716	New Orleans/Vets, LA	\$59,033	17	444	San Bruno, CA	\$51,873
8	456	Skokie, IL	\$58,831	18	407	Corona, CA	\$50,309
9	438	Kendall, FL	\$58,124	19	513	Queens, NY	\$49,647
10	321	Newark, CA	\$56,526	20	109	Burbank, CA	\$49,172

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RANK	LOC #	LOCATION <u>% INCREAS</u>	RANK	LOC #	LOCATION <u>% INCREASE</u>
1	604	Madison, WI	5 11	092	Waldorf, MD
2	561	Cincinnati, OH 41.8%	5 12	09 5	Chino, CA
3	456	Skokie, IL	5 13	060	Evansville, IN 26.6%
4	603	Grand Chute, WI	5 14	077	Kansas City/Antioch, MO 26.0%
5	073	Matteson, IL 33.1%	5 15	044	Escondido, CA
6	9 56	Cedar Rapids, IA	5 16	9 54	Wilmington, DE
7	797	Edina, MN	5 17	916	Fairview Heights, IL 25.2%
8	096	Indianapolis/Cstltn, IN 31.5%	5 18	064	Charlotte/Pinewood, NC 24.5%
9	724	Lacrosse, WI	5 19	429	Granada Hills, CA
10	346	Indianapolis/Grnwd, IN 30.6%	o 20	9 58	Des Moines, IA



JUNE 22, 2001

Here's what to look for inside ...

- IMMEDIATE ACTION NECESSARY
- Expense Reports ... Important Message
- Weekly Tech Tip Bus Fuses
- **Referral Bonuses**
- Benefits Department
- Bulk Hand Soap
- Restroom Air Fresheners
- Didn't you every ask yourself?
- Top 20 Sales Volume
- Top 20 Sales Increase

VERY IMPORTANT: THE FOLLOWING MEMO WAS EMAILED TO YOUR REGIONAL AND DISTRICT MANAGERS ON FRIDAY, JUNE $15^{\mbox{\tiny TH}}\ldots$

ALERT - IMMEDIATE ACTION NECESSARY!

To all RVPs, District Managers and General Managers: Please remove the following items from your Merchandise Inventory <u>IMMEDIATELY</u>:

1.	DINOSAUR INK PENS	150 Ticket Category	Item #50453
2.	SNAKE INK PENS	60 Ticket Category	Item #50445

It has been brought to our attention that these pens are being purchased by Guests and are mistakenly being used as a toy. Due to the nature of this product and its similarities to a toy, this confusion can potentially cause harm to our Guests.

If you have any of the DINOSAUR or SNAKE pens in your inventory, they must be removed from your locations and destroyed!

Please direct any questions regarding this notice to Risk Management, Pamela Grayson, 972/258-5609.

EXPENSE REPORTS

Accounts Payable has been receiving a high volume of expense reports that are not filled out correctly. Please review the guidelines stated in the Corporate Travel Policy. If you do not have a copy, please contact Helen Brown at (972) 258-5573.

To prevent a delay in processing your expense report and the possibility of coding the expense to an incorrect location, you should ...

- 1. Not submit faxed copies of receipts. The expense report will not be processed without the original receipts.
- 2. Tape the receipts to a letter size sheet of paper. Do not staple receipts to the back of the expense report.
- 3. Write the location number the expense is to be charged in the Cash Expenses Section on the right hand side of the form. This section should always be filled out.

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REFERRAL BONUSES

Congratulations to these individu	als who earned bo	nuses through our Manager Referral	Bonus Program:
Star Cast Member	<u>Location</u>	<u>Referral</u>	<u>Bonus Amount</u>
DAVID JACOBS	068	KEN JOHNSONI	\$500.00
MIKE HARRIS	736	TRACY BARRETT	\$300.00
VERNON WARD	304	CHUN RESKO	\$250.00
CHERYL BOLIN	304	GLENDA JOHNSON	\$250.00
CYNDI COOPER	938	MATTHEW MONAHAN	\$250.00
MARIA DISANTI	103	CHRISTOPHER RYBICKI	\$250.00
MIKE HARRIS	736	COREY BAILEY	\$250.00
BECKY JACOBS	360	ANGELA WILLARD	\$250.00
RICHARD MILLER	559	CHRISTOPHER RYBICKI	\$250.00
SUSAN WALSH	071	SHEILA DOUGLAS	\$250.00
DOREEN HODGE	612	KENNETH VANDERVOORT	\$ 50.00
For information on how YOU TOO	can earn a referr	al bonus, contact your Regional R	ecruiter or Raquel S

Sifuentes or Raquel at (972) 258-5464. KEEP THOSE REFERRALS COMING!

CHANGES IN THE BENEFITS DEPARTMENT

BILL BOTEL has replaced Cheryl Graf who left CEC June 8th. We wish her the best in the future. BILL brings 12 years of benefits experience and we're looking forward to working with BILL and continuing to move the Benefits Department forward.

Our Benefits Department is now staffed as follows:

<u>GRACIE BALTIERRA</u>	BILL BOTEL	
Senior Benefits Administrator - 972/258-5496	Senior Benefits Administrator - 972/258-5463	
Primary responsibilities include: Medical, Dental,	Primary responsibilities include Life Insurance,	
Vision, Section 125/Flexible Spending Accounts,	Optional Life Insurance, Long Term Disability, Short	
Credit Union, and Executive Benefits.	Term Disability, and the 401K Plan.	

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Although Gracie and Bill have their own areas of responsibility, they are cross-trained to cover the entire Benefits area. Feel free to contact either of them for assistance. Please join me in welcoming BILL to our team!

— Thanks, Catherine Olivieri

BUIK HAND SOAP

As summer progresses, we will transition from our Eco Lab cartridge soap dispensers to Eco Lab bulk soap dispensers. This will lower our cost by about 50%. Only the pack/size changes. Our soap, Anti-Bacterial Clean & Smooth, stays the same. Our current pack size of 16/450 ml will be replaced by 4/1 gallon.

To initiate the change, or if you ave canceled a restroom cleaning service and need a replacement, call your Eco Lab rep and have his install the new bulk soap dispensers and to bring you a couple of cases of bulk hand soap to last until McLane begins stocking it. McLane will stock both pack/sizes for a couple of months before discontinuing the cartridges. Please call Mike Johnson in Purchasing with any questions.

AIR FRESHENERS FOR RESTROOMS

For those of you who have eliminated your restroom cleaning service and are now in need of air fresheners for your restrooms, we have asked E. Don to stock the items listed below. This new system requires no batteries. It is a solid deodorant block that goes into a wall-mounted cabinet that is attached to the wall by double-sided tape.

ITEM	ORDER #	CASE SIZE	CASE COST
Wall Mounted Cabinet	1J1564	1	\$ 2.62
Cherry Deodorant Block	1J1557	12	\$16.73

We recommend you put two cabinets in each restroom. Each block should last about a month, so a case should last at least a couple of months. The cabinets should be mounted in the same spot as any previous deodorizer so it can cover any blemishes on your wall.

I DO NOT MOUNT THESE WITHIN THE REACH OF A CHILD-THE DEODORANT BLOCKS LOOK LIKE CANDY

Please call Mike Johnson in Purchasing with any questions.

DIDN'T YOU EVER ASK YOURSELF ...

Why does the sun lighten our hair, but darken our skin?Why is it that doctors call what they do "practice"?Why doesn't glue stick to the inside of the bottle?Why is the 3rd hand on the watch called a second

TOP 20 SALES VOLUME

Rank	Loc #	Location	Sales	Rank Loc #	Location	Sales
1	446	Bell, CA	\$78,086	11 716	New Orleans/Vets, LA	\$52,721
2	333	Vancouver, WA	\$67,154	12 081	Irving, TX	\$51,087
3	418	Sun Valley, CA	\$64,985	13 407	Corona, CA	\$49,425
4	420	Brandon, FL	\$59,567	14 325	Fullerton, CA	\$49,003
5	321	Newark, CA	\$59,526	15 422	Garden Grove, CA	\$48,794
6	117	Kennesaw, GA	\$57,991	16 033	Houston/Copperfield, TX	\$48,350
7	453	Ventura, CA	\$55,521	17 592	Houston/Webster, TX	\$48,271
8	513	Queens, NY	\$53,543	18 456	Skokie, IL	\$48,060
9	430	Tampa/Carrollwood, FL	\$53,497	19 438	Kendall, FL	\$47,908
10	444	San Bruno, CA	\$53,058	20 465	Torrance, CA	\$47,474

RANK	LOC #	LOCATION	% INCREASE	RANK LOC #	LOCATION	% INCREASE
1	794	Maple Grove, MN	140.9%	11 418	Sun Valley, CA	15.0%
2	409	Diamond Bar, CA	25.8%	12 410	Sacramento/Arden, CA	14.6%
3	451	Northridge, CA	22.6%	13 691	Pasadena, TX	14.1%
4	415	San Bernardino, CA	20.4%	14 954	Wilmington, DE	14.0%
5	414	Murrieta, CA	19.7%	15 956	Cedar Rapids, IA	13.7%
6	406	Huntington Beach, CA	18.7%	16 462	Carson, CA	13.6%
7	592	Houston/Webster, TX	18.4%	17 372	Birmingham/Pkwy, AL	13.3%
8	444	San Bruno, CA	16.8%	18 439	National City, CA	13.0%
9	332	Albuquerque, NM	15.7%	19 966	Charleston, SC	12.5%
10	498	Cherry Hill, NJ	15.3%	20 447	La Mirada, CA	12.4%



HERE'S WHAT TO LOOK FOR INSIDE ...

- REFERRAL BONUSES
- BIRTHDAY/GIFT CARD PROCEDURES
- TABLE TENT INSERTS
- BIRTHDAY BROCHURES
- YOU **DO** MAKE A DIFFERENCE!

- CONGRATULATIONS TO OUR RECENT CEC UNIVERSITY GRADUATES
- STOP AND THINK ABOUT IT ...
- TOP 20 SALES VOLUME
- TOP 20 SALES INCREASE

REFERRAL BONUSES

Congratulations to the following individuals for their efforts with the Manager Referral Bonus Program:

<u>Star Cast Member</u>	Location	<u>Referral</u>	Bonus Amount
VINCE BEASLEY	098	JANINE GOSS	\$250.00
SHELLY FLY	558	MIKE MAITOZA	\$250.00
THOMAS KLONIS	539	CLAUDIO PAEZ	\$250.00
HOANG NGUYEN	571	LOIS LOPEZ	\$250.00
DEBRA WHITE	954	REGINA WILEY	\$250.00
LUEN WEI	592	BOB LIBO CAI	\$100.00

For information on how YOU TOO can earn a referral bonus, contact your Regional Recruiter or Raquel Sifuentes at (972) 258-5464. KEEP THOSE REFERRALS COMING!

BIRTHDAY / GIFT CARD PROCEDURES...

Our revised Birthday/Gift Card Procedures will be included in the June 29th mailing to the locations.

You will be receiving a start-up set of envelopes and a memo outlining the procedures which will be effective <u>IMMEDIATELY</u>.

Please contact Diane Van Gundy at 972/258-5507 or Steve Kooker at 972/258-5414 with any questions.

Marketing P.O.P. Update TABLE TENT INSERTS

All locations should have received a package of RECRUITING table tent inserts in their Friday mail. Please update all table tent holders as soon as possible.

The priority order for table tent inserts is as follows:

- "New 4 You" Message Phase 3 locations only
- "No Two Days Are Alike" Recruiting message
- "Always Made Fresh Just For You"
- "You Make Their Day. We'll Make Yours."

i If you don't have any of the versions listed above or need new <u>clean and unfaded</u> table tent inserts please contact the Purchasing Department at 972/258-5550.

BIRTHDAY BROCHURE DROP-SHIPMENT

July is the first of the three months a year in which we will automatically drop-ship a package of birthday brochures (\$20 per 500) to each location, along with their American Business Forms order. If you do not place an order during the month of July the brochures will be automatically shipped at the end of the month.

Please be sure to always keep a supply of Birthday Brochures in your brochure rack at the front of your store. English and Spanish versions of the Birthday Brochure can be ordered at anytime through American Business Forms.

Please call Gary Frank at (972) 258-5635 with any questions.

YOU DO MAKE A DIFFERENCE!

Here's a great letter from one of our former cast members ...

"This is Gina the trainer from Corpus Christi that opened four wonderful, memory-filled stores for CEC. I thank you for sending me the pictures you took in Tennessee. I most of all would like to thank you for the good words you told my previous employer about my work for CEC. Just to let you know, I am working for a new local radio station as an on-air personality on the morning show. So in some ways, I am a local celebrity. My father was a DJ and I had always wanted to do the same since I was younger. I am now living out another one of my dreams. My first was to work for Chuck E. Cheese's. I miss the magic and all the fun of being a trainer and cast member of the greatest kids place in the whole wide world, but I will never forget all of the great people I met in my dream. You being one of the many that gave me words of encouragement that I will never forget. So in closing, I wish you and the rest of the Corporate Team the best and all of God's blessings.

Sincerely, Gina Guadalupe Gonzalez"

CONGRATULATIONS to our recent CEC UNIVERSITY GRADUATES!

MIDWEST REGION	NORTHEAST REGION	SOUTHERN REGION	WESTERN REGION
Managers:	Managers:	Managers:	Managers:
SHARON HALEY	JOHN COLON	ERICH HAHN	JEREMY SINGH
JEFF KOENIG	FREDERICK JOHNSON	LASHELLE WOELLERT	BILLY HAWTHORN
DUSTIN POTTER	EDWARD RYAN	ALBERTO HERNANDEZ	GERMAN RODRIGUEZ
STACY ALLAN	GONZALO CAMINO	JOHN HICKS	LEONEL RUBI
RICK LOPEZ	LEONARD DUDLEY	DONALD MYERS	GORDON CHARROS
BRANDI BLAIR	GREG GULLY	TONY VILAYSICK	KATHLEEN FEESER
BRADLEY FREEMAN	ROBERTO NAVARRO	ELISA MILLS	THOMAS WELLS
KRISTY ANDERSON	DANETTE RODNEY	SUZANNE SORENSEN	SONIA WOODS
ROBERT BENNETT	BRIAN FINNIGAN	KEN JOHNSON	ERIC DORTCH
ERNEST WILLIAMS	KENNETH LACASSE	Technicians:	LUEN WEIN
<u>Technicians</u> :	GREGORY MOREHEAD	MARC NEWMAN	VIDAL HO
JOSHUA SCHMID	JOHN PARIS	PETER CONLEY	MIKE JIRBI
MATHEW BARTLEY	JOHN THUNBERG	JONATHAN FRALEY	ANGELA LOMA
STEPHEN FISK	ELIER HERNANDEZ		MIGUEL GUZMAN
FRANK WELLS	JAMIE PRICE		AHMAD KAHALA
JON BRYCZYNSKI	DONALD OLBRYS		BENNETT ROMERO
JAROD TOPPER	Technicians		BRIAN GALLIEN
NADIA JOHNSON	VILEN AVANESOV		Technicians:
ROBERT PRICE, JR.	SITHSENG CHAN		GARY BURCH
	ROSARIO GIUNTA		EUGENE SCHMIDT
	PATRICK CONNOR		OMAR DIAZ
	ALDO CASTANEDA		
	JAMES KIMMEL		
	PAT ROONEY		

STOP AND THINK ABOUT IT ...

U The real art of conversation is not only to say the right thing at the right time, but also to leave <u>unsaid</u> the wrong thing at the tempting moment.

U Remember ... amateurs built the ark. Professionals built the Titanic.

TOP 20 SALES VOLUME

Rank	Loc #	Location Sales	Rank Loc #	Location Sales
1	446	BeII, CA \$91,084	11 324	Pasadena, CA
2	418	Sun Valley, CA \$78,656	12 407	Corona, CA \$57,290
3	930	Beaumont, TX \$76,723	13 117	Kennesaw, GA \$57,217
4	420	Brandon, FL \$71,475	14 438	Kendall, FL \$56,807
5	333	Vancouver, WA \$70,923	15 444	San Bruno, CA \$54,971
6	430	Tampa/Carrollwood, FL \$66,783	16 422	Garden Grove, CA \$54,687
7	513	Queens, NY\$65,941	17 099	Herndon, VA \$54,680
8	465	Torrance, CA \$62,754	18 716	New Orleans/Vets, LA \$54,407
9	453	Ventura, CA\$60,308	19 109	Burbank, CA \$53,237
10	321	Newark, CA \$60,176	20 423	Norwalk, CA \$52,685

RANK LOC #	LOCATION <u>% INCREASE</u>	RANK LOC #	LOCATION % INCREASE
1 794	Maple Grove, MN	11 418	Sun Valley, CA 15.0%
2 409	Diamond Bar, CA 25.8%	12 410	Sacramento/Arden, CA 14.6%
3 451	Northridge, CA	13 691	Pasadena, TX 14.1%
4 415	San Bernardino, CA	14 954	Wilmington, DE 14.0%
5 414	Murrieta, CA	15 956	Cedar Rapids, IA 13.7%
6 406	Huntington Beach, CA 18.7%	16 462	Carson, CA 13.6%
7 592	Houston/Webster, TX	17 372	Birmingham/Pkwy, AL 13.3%
8 444	San Bruno, CA 16.8%	18 439	National City, CA 13.0%
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