

J ULY 6, 2001
HERE'S WHAT TO LOOK FOR INSI DE ...

| REFERRAL BONUSES | WOTC WI NNERS FOR MAY | BET YOU NEVER KNEW |
| :---: | :---: | :---: |
| TECH TIP | CEC CONTINUES TO GROW! | TOP 20 SALES VOLUME |
| IN THE NEWS | MAKI | TOP |

## REFERRAL BONUSES

Congratulations to the following individuals for their efforts with the Manager Referral Bonus Program:

| Star Cast Member | Location |  | Referral | Bonus Amount |
| :--- | :---: | :--- | :--- | :---: |
| SHERRI PUTRATZ | 795 |  | J ONATHAN PETERSON | $\$ 500.00$ |
| VERNON WARD | 380 |  | CHUN RESKO | $\$ 250.00$ |
| J OHN SCHACHINGER | 085 |  | MATTHEW BARTLEY | $\$ 250.00$ |
| EDWARD BABAYEV | 464 |  | ALLA BABAYEV | $\$ 50.00$ |

For information on how YOU TOO can earn a referral bonus, contact your Regional Recruiter or Raquel Sifuentes at (972) 258-5464. KEEP THOSE REFERRALS COMING!

## CROMPTON'S RUBBLE BUBBLE

It is important to make sure that all screws are securing the back door of the game. This will prevent the door from falling open and causing a safety issue by exposing the mechanics and electronics inside the cabinet.

If you have any questions please feel free to contact CEC Tech Support at 972-258-5458

## CHUCK E. CHEESE IS IN THE NEWS!



## \#383 SPARTENBURG, SC

On the one hand, CRYSTAL MASSEY has a cool job. She goes to birthday parties every day. She plays games and does some dancing on the clock. She receives hugs hourly. In fact, people like her so much that they keep coming back to see her.

But on the other hand, her job is hot. Her uniform comes with a football helmet and furry padding that make the petite $\mathbf{1 6}$-year-old Boiling Springs High School student stand close to 6 feet tall. An ice pack is used to keep her cool, but she doesn't mind working up a little sweat if she can put a smile on the faces of shy and timid children.

MASSEY is Chuck E. Cheese at the restaurant on Spartan Boulevard in Spartanburg, SC.
"The day I applied to work here, I asked if I could play Chuck E. Cheese," she said. "I remember seeing him as a kid and I thought he was cool. I wanted a job where I could work around kids and have fun."

Working during the summer is important to many young adults, but some say the pay isn't as important to them as doing something they enjoy.

CRYSTAL and several of her friends started working about a month ago. She has to do the traditional waitress duties of taking orders and delivering pizzas, but she becomes someone else when she is Chuck. "I was a little afraid when I walked out in the costume for the first time," Massey said. "But I remembered how it was when I was a kid, and it was wonderful."

There are no prerequisites for the job, but knowing how to line dance doesn't hurt. After all, the "E" in Chuck's name stands for entertainment. "You can watch the actors and tell whether they are right," said BRIAN PROVINCE, general manager of Chuck E. Cheese's. "We try to encourage them to use their imagination."

## Congrat ulations to our MAY WOTC WI NNERS!

The General Managers of the winning locations receive credit for their electric bill and the District Managers receive a $\$ 500$ AmEx check!


## CHUCK E. CHEESE CONTINUES TO GROW



NORTH HILLS, PENNSYLVANIA
back row: ADAM SHAFRAN, SEAN CHESLEY, WILL TERO, MARK GASTELUM, DAVE PEARSON middle row: SHARON HALEY, KIM KEITH front row: MOLLY McGLYNN, GENI NE KNAP


VANCOUVER, WASHI NGTON
back row: BI LLY GROVES, J EREMY WI LLIAMS (GM), MISSI ALBINI, DONNY BALENTINE middle row: J ANELLE SMI TH, STEPHANIE PEETE, HELEN CAMP
front row: JENNIFER HARRIS, BRANDY WOODS

## MAKI NG MAGI C!

\#314 - HENDERSON, NEVADA ... "My family and I had the best time at Chuck E. Cheese's this weekend. The manager (NICKOLAS LOVE) was so friendly and helpful to us and all the customers. I really will enjoy going back there to seem and enjoy a great time again and again. Thank you for having the best team players working for you. NICKOLAS LOVE, manager of the Henderson store, was great!!! From a 'for sure' returning customer!"
\#740 - NORTH CANTON, OHIO ... "Everything was very nice. The service was spectacular. The hostess (CATHY BROWN) was a real doll! She was a very pleasant person."
\#961 - TOPEKA, KANSAS ... "I have been going to Chuck E. Cheese for about 20 years now. Every year, I go for my birthday. This year I had the time of my life. The team in Topeka was great! They even came out to sing happy birthday! I want to thank you very much for a great day."
\#602 - CONYERS, GEORGIA ... We recently went to a birthday party at your Conyers location. My son is six and my daughter is 19 months. I couldn't believe the fun my daughter had as she danced just about every song and clapped the whole time, even while attempting to eat her pizza. My son has been to several birthday parties there and he enjoyed it every time. We were both amazed at how my 19 month old daughter reacted to all the noise and Chuck E. as he stood there animated and sang. She didn't want to at first, but once she got used to it, she had a blast. I would recommend anyone to have a party there. I'm having both of my kids there in October and November. Thanks for everything. You guys really made our night full of fun and lots and lots of laughs!"

## BET YOU NEVER KNEW THAT ...

## American car horns beep in the tone of $F$

 No piece of paper can be folded more than 7 times ...Donkeys kill more people annually than plane crashes ..
A Boeing 747's wingspan is longer than the Wright brother's first flight
You burn more calories sleeping than you do watching television ...

## TOP 20 SALES VOLUME

Rank Loc \# Location ..... Sales
Rank Loc \# Location
1446 Bell, CA ..... \$103,464
2930 Beaumont, TX ..... \$97,259
3418 Sun Valley, CA ..... \$89,150
4465 Torrance, CA ..... \$69,238
5453 ..... \$66,516
6333 Vancouver, WA ..... \$65,537
7513 Queens, NY ..... \$65,537
8117 Kennesaw, GA ..... \$64,539
9430 Tampa/Carrollwood, FL ..... \$62,06711321
SalesNewark, CA
12420 Brandon, FL ..... \$61,419\$62,449
13324 Pasadena, CA ..... \$60,903
14407 Corona, CA ..... \$60,81015422 Garden Grove, CA
\$59,863
16433 Pembroke Pines, FL ..... \$59,376
17109 Burbank, CA ..... \$56,919
18438 Kendall, FL ..... \$55,885
19444 San Bruno, CA ..... \$55,542
10716 New Orleans/Vets, LA ..... \$62,77320424 Hialeah, FL\$52,671
TOP 20 SALES INCREASE

|  |  | Location | \% Increase |  |  | Location | \% 1 Ine |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 517 | Rochester, NY | 108.3\% | 11 | 415 | San Bernardino, CA | 24.6\% |
| 2 | 353 | Palm Desert, CA | 61.8\% | 12 | 303 | Little Rock, AR | 24.4\% |
| 3 | 797 | Edina, MN | 37.0\% | 13 | 443 | San Diego/Mira Mesa, CA | 23.5\% |
| 4 | 406 | Huntington Beach, CA | 32.6\% | 14 | 461 | West Hills, CA | 22.8\% |
| 5 | 108 | Redwood City, CA | 28.5\% | 15 | 452 | Levittown, PA | 23.3\% |
| 6 | 429 | Granada Hills, CA | 28.7\% | 16 | 462 | Carson, CA | 22.2\% |
| 7 | 451 | Northridge, CA | 27.8\% | 17 | 322 | Dublin, CA. | 22.0\% |
| 8 | 444 | San Bruno, CA | 27.6\% | 18 | 441 | San Diego, CA | 21.7\% |
| 9 | 304 | North Little Rock, AR | 27.6\% | 19 | 073 | Matteson, IL | 21.7\% |
| 10 | 399 | Rohnert Park, CA . | 27.3\% | 20 | 456 | Skokie, IL | 21.7\% |



J ULY 13, 2001
HERE'S WHAT TO LOOK FOR INSI DE ...

- Referral Bonuses • Food for Thought ... • Employee of the Month Pin
- Human Resources
- Referral Bonus Program - Top 20 Sales Volume
- Coupon Promotion
- Top 20 Sales Increase


## REFERRAL BONUSES

Congratulations to the following individuals for their efforts with the Manager Referral Bonus Program:

| Star Cast Member | Location | Referral | Bonus Amount |
| :---: | :---: | :---: | :---: |
| ANA BERRY | Support Center | J ENNIFER McKEE | \$500.00 |
| LINDA DENOD | 319 | J ON BRYFCZYNSKI | \$250.00 |
| MICHAEL HARRIS | 736 | TRACY BARRETT | \$250.00 |

For information on how YOU TOO can earn a referral bonus, contact your Regional Recruiter or Raquel Sifuentes at (972) 258-5464. KEEP THOSE REFERRALS COMING!

## FROM HUMAN RESOURCES

As a reminder, we implemented a policy in January stating we would no longer hire individuals who are under 16 years of age. Please ensure you remain in compliance with this policy as the labor laws are extremely restrictive for people under the age of 16 .

Some locations do currently employ cast members under the age of 16 which is fine, however, it is management's responsibility to ensure we remain in compliance with state and federal laws. If you have any questions or need an updated copy of the Federal and State regulations, please call an HR representative.

## J ULY 22, 2001 COUPON PROMOTI ON

All markets will be participating in a coupon promotion inJuly. Coupons will be in newspapers on July 22. Below is a detailed list by market with coupon versions.

COUPONS:

| SUPER FAMI LY | CHUCK E.'S | FUN MEAL | ULTI MATE PLAY |
| :---: | :---: | :---: | :---: |
| FUN PACK | CHOICE | DEAL | PACKAGE |
| - 1 large pizza with 1 or 2 | - 1 large pizza with 1 or 2 | - 1 large pizza with 1 or 2 | - 1 large pizza with 1 or 2 |
| toppings or Super Combo | toppings or Super Combo | toppings or Super Combo | toppings or Super Combo |
| - 4 regular size soft drinks <br> - 30 game and ride tokens | - 4 regular size soft drinks <br> - 48 game and ride tokens | - 4 regular size soft drinks <br> - 75 game and ride tokens | 4 regular size soft drinks 99 game and ride tokens |
| ONLY \$19.99 WI TH COUPON | ONLY \$22.99 WI TH COUPON | ONLY \$25.99 WITH COUPON | ONLY \$29.99 WI TH COUPON |

MARKETS:

| Albany | Cleveland | Huntsville | Minneapolis | San Diego |
| :--- | :--- | :--- | :--- | :--- |
| Albuquerque | Colorado Springs | Indianapolis | Mobile/Pensacola | San Francisco |
| Alexandria | Columbia, SC | Jacksonville | Montgomery | Savannah |
| Amarillo | Columbus, GA | Kansas City | Nashville | South Bend |
| Atlanta | Corpus Christi | Knoxville | New York | Springfield, IL |
| Augusta | D/FW | Lacrosse | Oklahoma City | Springfield, MA |
| Austin | Davenport | Lafayette | Omaha | Springfield, MO |
| Bakersfield | Dayton/Springfield | Lansing | Orlando | St. Louis |
| Baltimore | Denver | Las Vegas | Palm Springs | Tampa/St. Petersburg |
| Biloxi-Gulfport, MA | Des Moines | Lexington | Peoria | Toledo |
| Binghampton/Vestal | Detroit | Lincoln | Philadelphia | Topeka |
| Birmingham | El Paso | Little Rock | Providence | Tulsa |
| Boise | Evansville | Los Angeles | Raleigh/Durham | Tyler/Longview |
| Boston | Flint/Saginaw | Louisville | Reno | Vancouver |
| Buffalo | Fresno/Visalia | Lubbock | Richmond | Wash DC |
| Cedar Rapids | Ft. Smith/Fayetteville | Madison | Roanoke | West Palm |
| Charleston | Ft. Wayne | McAllen- Brownsville, TX Rochester | Wichita Falls |  |
| Charlotte | Grand Rapids | Memphis | Rockford | Wichita, KS |
| Chattanooga | Greenville, SC | Miami | Sacramento | Wilkes-Barre/ |
| Chicago | Hartford | Midland/Odessa | Salinas/Monterey | Scranton |
| Cincinnati | Houston | Milwaukee | San Antonio | Youngstown/Boardman |

NOTE: NEW COUPON OFFER - ADD A MEDIUM PIZZA FOR ONLY \$7.99

| SUPER FAMILY <br> FUN PACK <br> - 1 large pizza with 1 or 2 toppings or Super Combo <br> - 4 regular size soft drinks <br> - 30 game and ride tokens ONLY $\$ 19.99$ WITH COUPON ADD A MEDIUM PIZZA FOR $\$ 7.99$ | CHUCK E.'S <br> CHOICE <br> - 1 large pizza with 1 or 2 toppings or Super Combo <br> - 4 regular size soft drinks <br> - 48 game and ride tokens <br> ONLY \$22.99 WI TH COUPON <br> ADD A MEDIUM PI ZZA FOR $\$ 7.99$ | FUN MEAL <br> DEAL <br> - 1 large pizza with 1 or 2 toppings or Super Combo <br> - 4 regular size soft drinks <br> - 75 game and ride tokens ONLY \$25.99 WI TH COUPON ADD A MEDIUM PIZZA FOR \$7.99 | ULTI MATE PLAY PACKAGE <br> - 1 large pizza with 1 or 2 toppings or Super Combo <br> - 4 regular size soft drinks <br> - 99 game and ride tokens ONLY \$29.99 WI TH COUPON ADD A MEDIUM PI ZZA FOR $\$ 7.99$ |
| :---: | :---: | :---: | :---: |
| $\begin{array}{lcccc}\text { Mat on Rough } & \text { MARETS: } & \text { Green Bay } & \text { Harrisburg, PA }\end{array}$ |  |  |  |

Call the POS depart ment if you have any questions about your registers. If you have any questions after hours, call 817/870-0744. Please call Piper Shealy in the marketing department if you have any questions about the coupon promotion.

## FOOD FOR THOUGHT ...

There is no better time than right now to be happy. Happiness is a journey, not a destination. So ... work like you don't need money ... love like you've never been hurt ... and dance like no one's watching!


#### Abstract

REFERRAL BONUS PROGRAM 2001 BONUSES INCREASE IN VALUE WHEN YOU MAKE MORE REFERRALS!

Refer $\mathbf{1}^{\text {st }}$ manager $=\$ 1,000$

Refer $2^{\text {nd }}$ manager $=\$ 1,500$

Refer $3^{\text {rd }}$ manager $=\$ 2,000$

Refer $4^{\text {th }}$ manager $=\$ 3,000 \quad$ "Car allowance" - $\$ 250$ paid each month for one year from referred manager's start date. Both manager and referee must be currently employed to qualify each month.


## PLEASE NOTE:

All new hires resulting from referrals must start their employment within the same calendar year for the referring manager to receive the next tier award. Both employees must remain employed by CEC Entertainment, Inc. otherwise all payments will cease immediately. Any hires prior to March 1, 2001 will count towards qualifying the referring manager to advance to the next tier. Multiple referrals prior to March 1,2001 will not receive retroactive pay.

## WI N THE REFERRAL RACE AND I NCREASE YOUR ANNUAL EARNI NG POTENTI AL!! CONTACT YOUR REGI ONAL RECRUI TER WITH ANY MANAGER/TECHNICAL MANAGER REFERRALS IMMEDI ATELY.

MI KE SCHLEF - SOUTHWEST
Phone: (972) 943-3182

## EMPLOYEE OF THE MONTH PINS

Employee of the Month pins are now available and will be drop shipped to each location along with a $\$ 7$ charge to Period 7. There will be 6 pins to get you through the rest of this year (July-December). These pins, along with the monthly plaque, should be given to your monthly employee of the month starting in July ... THIS MONTH!


## CHUCK E. CHEESE CONTINUES TO GROW



TRAI NERS FOR BEAUMONT, TEXAS \#930<br>back row, left to right: VERONICA SALCEDO, ROSIE CARBAJ AL, and CLAUDIA DEL CASTILLO<br>front row, left to right:<br>GONZALO DI EZ, MI KE GUTI ERREZ, and DAVID J ASPERSON

## TOP 20 SALES VOLUME

Rank Loc\# Location Rank Loc\# Location\$103,464
1446 Bell, CA
\$97,259
2930 Beaumont, TX
\$89,150
3418 Sun Valley, CA
\$69,238
4465 Torrance, CA
\$66,516
6333 Vancouver, WA ..... \$65,537
7513 Queens, NY ..... \$65,537
8117 Kennesaw, GA ..... \$64,539
9430 Tampa/Carrollwood, FL ..... \$62,067
10716 New Orleans/Vets, LA ..... \$62,773Sales
11321 Newark, CA ..... \$62,449
12420 Brandon, FL ..... \$61,419
13324 Pasadena, CA ..... \$60,903
14407 Corona, CA ..... \$60,810
15422 Garden Grove, CA ..... \$59,863
16433 Pembroke Pines, FL ..... \$59,376
17109 Burbank, CA ..... \$56,919
18438 Kendall, FL ..... \$55,885
19444 San Bruno, CA ..... \$55,542
20424 Hialeah, FL ..... \$52,671
TOP 20 SALES INCREASE

| Rank | Loc\# | Location | \% Increase | Rank | Loc \# | Location | \% Increase |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 517 | Rochester, NY | 108.3\% | 11 | 415 | San Bernardino, CA | 24.6\% |
| 2 | 353 | Palm Desert, CA | 61.8\% | 12 | 303 | Little Rock, AR | 24.4\% |
| 3 | 797 | Edina, MN | 37.0\% | 13 | 443 | San Diego/Mira Mesa, CA | 23.5\% |
| 4 | 406 | Huntington Beach, CA | 32.6\% | 14 | 461 | West Hills, CA | 22.8\% |
| 5 | 108 | Redwood City, CA | 28.5\% | 15 | 452 | Levittown, PA | 23.3\% |
| 6 | 429 | Granada Hills, CA | 28.7\% | 16 | 462 | Carson, CA | 22.2\% |
| 7 | 451 | Nort hridge, CA | 27.8\% | 17 | 322 | Dublin, CA | 22.0\% |
| 8 | 444 | San Bruno, CA | 27.6\% | 18 | 441 | San Diego, CA | 21.7\% |
| 9 | 304 | North Little Rock, AR | 27.6\% | 19 | 073 | Matteson, IL | 21.7\% |
| 10 | 399 | Rohnert Park, CA | 27.3\% | 20 | 456 | Skokie, IL . . . | 21.7\% |



J ULY 20, 2001

HERE'S WHAT TO LOOK FOR INSI DE ...

- REFERRAL BONUSES
- NEW COLLECTOR CUP
- TECH TIP
- GENERAL CI NEMA
- BET YOU NEVER KNEW ...
- YOU DO MAKE A DI FFERENCE
- TOP 20 SALES VOLUME
- TOP 20 SALES INCREASE


## REFERRAL BONUSES

Congratulations to the following individuals for their efforts with the Manager Referral Bonus Program:

| Star Cast Member | Location |  | Referral | Bonus Amount |
| :--- | :---: | :--- | :--- | :---: |
| EDWARD BABAYEV | 464 |  | ALLA BABAYEV | $\$ 250.00$ |
| SHELLY FLY | 558 |  | MI KE MAI TOZA | $\$ 250.00$ |
| DEBRA HELMS | 323 |  | TRACY BRADSHAW | $\$ 250.00$ |
| MIKE COLLI ER | 067 |  | JASON ERICKSON | $\$ 100.00$ |
| RON WOOD | 950 |  | CI NDY BEARD | $\$ 100.00$ |
| GREG GULLY | 485 |  | DARLENE AKERS | $\$ 50.00$ |

For information on how YOU TOO can earn a referral bonus, contact your Regional Recruiter or Raquel Sifuentes at (972) 258-5464. KEEP THOSE REFERRALS COMI NG!

## Coming soon...

## A NEW COLLECTI BLE CUP!

So, when you're ready to switch from the "Token-In-the-Ear Cups" to the next style, you must deact ivate the update on the IBM that makes it dispense 2 tokens for each collectible cup. Here's how you do it:

1. Go into the MANAGERS UTILITY MENU on the back-office PC.
2. In the MANAGERS UTILITY MENU, go int o the MANUAL UPDATES MENU.
3. Inside the MANUAL UPDATES MENU, there is an option to disable the 2 tokens dispensed for the collectible cups.

If you have any questions, please call our POS Department at (972) 258-5451.

## ELY PUMP MOTOR



When installing a new motor on the Ely or Delta Fly ride, it is very import ant that the motor is wired correctly for proper pump operation.

For proper operation, the motor should be wired for a counterclockwise rotation.

Inside the junction box there are two jumpers. One jumper needs to be placed between W1 and V2 and the other jumper placed between V1 and U2. Notice that the 120VAC is placed on V2 and U2. (see photo)

If you have any questions please feel free to call CEC Technical support at 972-258-5458.

## GENERAL CI NEMA

If you are participating in General Cinema's Summer Movie Camp and need more tear pads of the free admission coupons, please contact Brenda Holloway at (972) 258-4222.

## YOU DO MAKE A DI FFERENCE!

\#304 - NORTH LITTLE ROCK, ARKANSAS ... "I was in your establishment the other night and what I encountered really surprised me as I know how our young people today act and this was out of the ordinary for young people. There was a young man (JUSTIN HUTCHINSON) working in the area with all the games. He was so helpful to me and my family and so polite. I watched him and he treated all the customers that way. My wife even said she hopes our children act that way when out working with the public. This young man deserves our thanks. He was always polite, cool, calm, and patient. Thank himfor representing your establishment so well."
\#539-READI NG, PENNSYLVANI A... "I just wanted to tell you that my sons and I had a great time there. The boys were invited to a birthday party and had so much fun!"
\#501 - PARAMUS, NEW JERSEY ... "What a pleasant surprise I received when I entered your rest aurant. The place was clean and being cleaned while we were there. The salad bar was fresh! The games were all active and, when one broke down, a repair person was immediat ely there and then I was greeted by the manager with an apology for the wait. I promise we will back another time to Chuck E. Cheese's!"

UNKNOWN LOCATION ... BUT A WONDERFUL LETTER TO SHARE ... "My family and I appreciate your kindness and the love you showed us as we celebrated my daughter's one year anniversary of her transplant and recovery. We came to the one place my daughter could be happy, Chuck E. Cheese's. We wish you all the best in life. STEVEN, thank you for everything. Our prayers are with you."
\#444 - SAN BRUNO, CALIFORNIA ... "Our family had a terrific time at your place in San Bruno. My son just had his $4^{\text {th }}$ birthday there and my daughter will have her $2^{\text {nd }}$ birthday at your restaurant. My son really loves the Sky Tubes."
\#869 - COLUMBUS, GEORGI A ... "We really enjoyed our daughter's birthday party. Everyone was very friendly and helpful. The food items were all fresh and tasty. Not only did the children have a blast playing all the games, but the prizes they earned with the tickets gave them something to remember the day. Thank you for giving children a safe, friendly environment for lots of fun."
\#597 - ALLEN, TEXAS ... "I recently had my son's party at Chuck E. Cheese's. It was a last minute thing and I thought it was going to be such a total disaster, but it wasn't, thanks to one very special worker you have there ... CHASE! He made my son's party such a great success that I told him I would be coming back. Please let him know how much his uplifting, positive attitude helped make my son's party such a success. I hope to see his smile there every time I go back!

> BET YOU NEVER KNEW THAT ... Apples, not caffeine, are more efficient at waking you up in the morning ... The average life span of a major league baseball: seven pitches ... A duck's quack doesn't echo ... and no one knows why! Pearls melt in vinegar.

## TOP 20 SALES VOLUME

| rank | loc\# |  | sales | ${ }_{\text {rank }}$ | loct | lecation | sales |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1. | 446 | Bell, CA | \$86,325 | 11. | 321 | Newark, CA | \$58,292 |
| 2. | 930 | Beaumont, TX | \$81,379 | 12. | 433 | Pembroke Pines, FL | \$57,413 |
| 3. | 418 | Sun Valley, CA | \$73,125 | 13. | 716 | New Orleans/Vets, LA | \$56,471 |
| 4. | 420 | Brandon, FL | \$73,038 | 14. | 513 | Queens, NY | \$55,830 |
| 5. | 572 | Conroe, TX | \$65,719 | 15. | 324 | Pasadena, CA | \$55,455 |
| 6. | 430 | Tampa/Carrollwood, FL | \$63,866 | 16. | 357 | Lakewood, CA | \$54,780 |
| 7. | 453 | Ventura, CA | \$63,297 | 17. | 444 | San Bruno, CA | \$54,325 |
| 8. | 438 | Kendall, FL | \$63,072 | 18. | 109 | Burbank, CA | \$53,651 |
| 9. | 465 | Torrance, CA | \$62,642 | 19. | 434 | Sunrise, FL | \$53,613 |
| 10. | 117 | Kennesaw, GA | \$59,937 | 20. | 422 | Garden Grove, CA | \$52,820 |
| TOP 20 SALES I NCREASE |  |  |  |  |  |  |  |
| $\underline{\text { rank }}$ | loct | beation | \% increase | $\stackrel{\text { rank }}{ }$ | loct | beation | \% increase |
| 1. | 415 | San Bernadino, CA | 43.4\% | 11. | 304 | North Little Rock, AR | 18.0\% |
| 2. | 353 | Palm Desert, CA | 32.9\% | 12. | 410 | Sacramento, CA | 17.4\% |
| 3. | 434 | Sunrise, FL | 29.7\% | 13. | 355 | Valencia, CA | 17.2\% |
| 4. | 357 | Lakewood, CA | 25.7\% | 14. | 741 | St. Louis/Central, MO | 15.3\% |
| 5. | 411 | Simi Valley, CA | 25.2\% | 15. | 409 | Diamond Bar, CA | 15.0\% |
| 6. | 405 | La Mesa, CA | 24.6\% | 16. | 721 | Englewood, CO | 15.0\% |
| 7. | 889 | Oklahoma City/NW, OK. | 22.0\% | 17. | 460 | St. Petersburg, FL | 15.0\% |
| 8. | 414 | Murrieta, CA | 21.9\% | 18. | 916 | Fairview Heights, IL | 14.6\% |
| 9. | 034 | Oaklawn, IL | 21.2\% | 19. | 082 | Independence, MO | 14.5\$ |
| 10. | 456 | Skokie, IL | 18.5\% | 20. | 462 | Carson, CA | 14.4\% |



J ULY 27, 2001
HERE'S WHAT TO LOOK FOR INSI DE ...

REFERRAL BONUSES

- IMPORTANT MESSAGE FROM

MARKETI NG
CEC PLUSH BACKPACKS

- TECH TI P OF THE WEEK
- YOU DO MAKE A DI FFERENCE
- LIFE'S LITTLE REMINDERS
- TOP 20 SALES VOLUME


## REFERRAL BONUSES

Congratulations to the following individuals for their efforts with the Manager Referral Bonus Program:

| Star Cast Member | Location |  | Referral | Bonus Amount |
| :--- | :---: | :--- | :--- | :---: |
| MARCUS WI LCOX | 478 |  | AARON BLANCHARD | $\$ 550.00$ |
| J ORGE RODRI GUEZ | 718 |  | LAWRENCE CHAPPEL | $\$ 500.00$ |
| ERIC DORTCH | 949 |  | WANDA THICKLIN | $\$ 300.00$ |
| LI SA NAI MI | 087 |  | WI LLIE WI LSON | $\$ 300.00$ |
| TREY SHINGLER | 950 |  | AMY PIERCE | $\$ 250.00$ |

For information on how YOU TOO can earn a ref erral bonus, cont act your Regional Recruiter or Raquel Sifuentes at (972) 258-5464. KEEP THOSE REFERRALS COMI NG!

## I MPORTANT MESSAGE FROM MARKETING

It has come to our attention that a company by the name of "Off The Record Research" has been approaching our stores with a survey requesting sales and performance information. UNDER NO CIRCUMSTANCES SHOULD YOU, YOUR MANAGEMENT TEAM, OR CAST MEMBERS PROVIDE ANY I NFORMATI ON ABOUT OUR BUSI NESS TO THIS COMPANY OR THEI R REPRESENTATIVES.

It is our company's policy to coordinate all information through the corporate office. If any organization or reporter contacts your store with questions of this nature, please refer them to either J on Rice at extension 5413 or Dick Hust on at extension 5506 at the Support Center. If there is an incident at your restaurant that prompts calls from the media, please contact Jon or Dick immediately so they are prepared to coordinate any communication to reporters.

Thank you for your support with this matter.

# MERCH SALES ... MERCH SALES ... MERCH SALES ... MERCH SALES ... 

Are you selling your CHUCK E. CHEESE PLUSH BACKPACKS? !?!
We know you WILL INCREASE SALES if you ...
Make sure your cast members at KID CHECK and at the MERCHANDISE counter
ARE WEARI NG BACKPACKS AT ALL TI MES!

## MERCH SALES ... MERCH SALES ... MERCH SALES ... MERCH SALES ...

## BRAVE FIREFIGHTER RETROFIT

All corporate locations should have received the retrofit for Brave Firefighter by now. This retrofit mounts the hose/nozzle assembly permanently to a console to help prevent damage from being dropped on the floor.

If your location has not received this retrofit, or if you have any questions, please call CEC Technical Support at 972-258-5458.


## YOU DO MAKE A DI FFERENCE!

\#464-ATTLEBORO, MASSACHUSETTS ... We want to always give credit where credit is due ... and it's certainly due this location! Last week, we shared a wonderful letter from a mother who brought her young daughter to Chuck E. Cheese's to celebrate the one year anniversary of her transplant. We want ed to share the letter, but had to idea which location they had visited. I received a phone call earlier this week ... and was informed that the location that provided that child with such a wonderful experience was ATTLEBORO, MASSACHUSETTS! Great job, Attleboro!
\#081 - I RVING, TEXAS ...



Budding artist Destiny also sent us this portrait of Chuck E. Cheese and Destiny!
\#547 - MAYFIELD HEI GHTS, OHIO ... "I would just like to thank you for everything. I had a party there for my son and it was nice. The place was very clean and everyone was very pleasant. I really do appreciate the hospitality. In the future, I do plan to come again."
\#328 - GRAND RAPIDS, MI CHI GAN ... We celebrated my daughter's birt hday there last Wednesday. I just wanted to write to you and let you know that we have a very pleasant experience, largely due to one of your employees whose name was J ENNIFER. She had a great attitude toward the kids and their families and was very helpful and friendly. We were so struck by her desire to make our visit enjoyable that I felt I needed to let you know. These days it seems so rare to get good service that it makes me appreciate good service even more."
\#441 - SAN DIEGO, CALIFORNI A ... My seven year old daughter Sara and ten of her closest friends celebrated her birthday at your Chuck E. Cheese on Sports Arena Blvd. Everyone at the party had a fun, safe, and wonderful time. We wanted to thank your wonderful st aff for helping to make our party a big success! Every staff member that we dealt with was friendly, helpful, and professional. We also wanted to commend you for the cleanliness of your restaurant. Just thought you should know that we think you are doing a great job. We had a great time and will be back soon!"
\#681 - ALTAMONTE SPRI NGS, FLORI DA ... We are very happy with your rest aurant, especially my four year old daughter who had her birthday party with Chuck $E$. We want to thank you for being party of my daughter's birthday. Keep up the good work."
\#936-AUSTIN, TEXAS ... "My family and I went to Chuck E. Cheese's on Burnet Road on Saturday. We were a walk-in party and manager CHRIS (MORA) made sure that we had everything we needed ... candles, birthday plates, and balloons. He and Chuck E. made my son's birthday the best! Thank you and keep up the good work!"

## LIFE'S LITTLE REMINDERS

An apology is a good way to have the last word.
You cannot leave foot prints in the sands of time while sitting down.
You will never offend a person by returning a smile.
Anybody who thinks talk is cheap never argued with a traffic cop.

## TOP 20 SALES VOLUME

| rank | loc* |  | sales | rank | loc\# | location | sales |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1. | 446 | Bell, CA | \$88,838 | 11. | 465 | Torrance, CA . . . . . . . . . . . . | \$58,969 |
| 2. | 930 | Beaumont, TX | \$72,887 | 12. | 333 | Vancouver, WA | \$58,395 |
| 3. | 418 | Sun Valley, CA . | \$71,091 | 13. | 324 | Pasadena, CA | \$57,674 |
| 4. | 420 | Brandon, FL | \$68,835 | 14. | 948 | St. Charles, M0 | \$56,561 |
| 5. | 453 | Vent ura, CA | \$653969 | 15. | 444 | San Bruno, CA | \$54,948 |
| 6. | 716 | New Orleans/Vets, LA | \$64,403 | 16. | 407 | Corona, CA | \$54,809 |
| 7. | 572 | Conroe, TX | \$64,023 | 17. | 513 | Queens, NY | \$54,350 |
| 8. | 430 | Tampa/Carrollwood, FL | \$61,855 | 18. | 438 | Kendall, FL | \$53,654 |
| 9. | 117 | Kennesaw, GA | \$60,764 | 19. | 433 | Pembroke Pines, FL . | \$53,453 |
| 10. | 321 | Newark, CA | \$59,814 | 20. | 456 | Skokie, IL | \$53,150 |
| TOP 20 SALES I NCREASE |  |  |  |  |  |  |  |
| $\underline{\text { rank }}$ | loc\# | location | \% increase | rank | loc\# | location | \% increase |
| 1. | 538 | Downingtown, PA ..........' | 330.9\% | 11. | 937 | Amarillo, TX ................ | 20.9\% |
| 2. | 463 | Waterbury, CT | 38.7\% | 12. | 407 | Corona, CA .....'......'... | 19.6\% |
| 3. | 604 | Madison, WI | 28.4\% | 13. | 916 | Fairview Heights, IL ........ | 18.3\% |
| 4. | 411 | Simi Valley, CA | 27.5\% | 14. | 956 | Cedar Rapids, IA . . . . . . . . . . , | 18.1\% |
| 5. | 095 | Chino, CA | 26.0\% | 15. | 724 | LaCrosse, WI ................ | 17.9\% |
| 6. | 048 | Alexandria, LA | 25.9\% | 16. | 710 | Aurora, CO ................. | 17.1\% |
| 7. | 456 | Skokie, IL . . . . . . . . . . . . . . | 25.9\% | 17. | 797 | Edina, MN . . . . . . . . . . . . . . | 16.5\% |
| 8. | 461 | West Hills, CA | 23.9\% | 18. | 094 | Joliet, IL .................. | 16.4\% |
| 9. | 889 | Oklahoma City/NW, OK . . . . . . . | 23.1\% | 19. | 353 | Palm Desert, CA . . . . . . . . . . | 15.9\% |
| 10. | 957 | Davenport, IA | 22.0\% | 20. | 948 | St. Charles, MO | 15.9\% |

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