

## MERES WMAT YOUG LL FIND IUSDEE...

- Happy Birthday Chuck E.
- Merchandise Update
- Memo From Elise Gerard
- Update from Marketing
- Referral Bonuses
- Tech Support Message
- From the Training Dept.
- Top 20 Sales Volume
- Top 20 Sales Increase

It seems like only yesterday you were serving your first pizza and playing your first Pinball game in San J ose, CA. Look at you now, sliding thru Sky Tubes and opening 35 new stores a year. Who would have thought that a mouse with big ears and a friendly smile would brighten the lives of so many children? With your dedication to ensure that Every Guest Leaves Happy and your willingness to adapt and succeed, Chuck E. Cheese's has become the Premier Family Fun Entertainment concept.
Happy $\mathbf{2 5}^{\text {th }}$ Birthday Chuck E. Cheese!!


Hey! Here's another GREAT display idea from some of the locations!
Prop up 2 Pop Mini boxes and display the camera, the case and the film on the outside as shown. Sales go up when the guest sees all the COOL stuff that comes with this prize!

## FROM ELISE GERARD IN THE TRAINING DEPT.

I say "Happy", you say "Birthday"!
How are we doing with our Walk-in Birthday Execution?
As I travel around the Western Region I see our stores doing an excellent job with the Kid Check persons responsibilities.

1. "Crown the King/Queen at Kid Check"
2. Yellow Balloon with name /age.

But in some stores during Peak periods if you have a lot of Walk-in Birthdays, we don't always execute the other three:
3. Big Vanilla with the candle.
4. Visit from CEC
5. "Happy Birthday" song.

Angela Todd Training GM at the Hulen location in the DFW market has a great service idea to execute all Walk-in Birthdays. This location has a lot of Walk-in Birthdays. (20-30 each day) They recognize the Walk-in B-days at Kid Check, and also take their names. Prior to each Boom Box Live Show, they make the announcement for the Boom Box show and also announce the names of the walk-in B-day guests for that hour, and invite them to participate. We perform 1-2 live shows and then we perform the b-day song (Song \#1 on the boom box cd). Each B-day child stands next to CEC holding their Big Vanilla with the candle, and we sing "Happy Birthday". Then they do a HUGE Ticket splash. Great job Angela! We all need to keep looking for ways to make each Guests visit special!

## UPDATE FROM MARKETING.......

All locations are participating in an on-pack promotion with Kool-Aid Bursts and Kool-Aid Kool Pops. Details of the promotions and artwork are as follows:

10 Free Game Tokens
\$9.99 Large One Topping pizza - listed as "Summer Pizza" on register and a Chance to win 100 tokens

REFERRAL BONUSES
CONGRATULATIONSTO THESE INDIVIDUAL FOR THEIR EFFORTS WITH THE MANAGER REFERRAL BONUS PROGRAM:

| Employee | Location |  | Referral |
| :--- | :---: | :--- | :---: |
| J osh Patak | 592 |  | Allen Chambers |

## MESSAGE FROM TECH SUPPORT

Memo Park Ely Helicopter and Delta Fly rides
For reliable operation of your M emo Park Ely Helicopter and Delta Fly rides, pleasefollow the steps below to adjust the rotating speed of your ride.

1 First open the triangle shaped access door found on the base of your ride. Inside the access door you should find a plastic box containing a Toshiba Inverter.
2. The Toshiba Inverter has a door on the front that can be opened to make adjustments to the inverter. Inside the cover you will find the follow ing keys M ON, ENT, A rrow up and A rrow dow n.
3. Press the MON key until AUI is displayed on the display unit.
4. Press the Down A rrow key until the parameter UL is displayed. Next press the ENT key to display the parameters value.
5. Use the arrow keys to change the value from 60 to 8. To store the new setting press the ENT key. The parameter and the new setting should be on your display.
6. Press the Down A rrow key to go to the next parameter titled LL. Next press the ENT key todisplay the parameters value.
7. Using the arrow keys change the parameter valuefrom $\mathbf{1 5}$ to 8. Press the ENT key to store the new parameters value.
8. To finish parameter settings, press the MON key twice.

Please call the CEC Technical Support department at 972-258-54 58 should you have any questions regarding these changes to your ride.

## From the Training Department

## Follow Up items - 0 rganization idea:

1) A reminder to order you're A.B.F. supplies within the $1^{\text {st }}$ week of each period. Plan your monthly expenses (budget worksheet), then only spend what you budget and order it at the beginning of each month.
2) Dough Posters: Due to the recent dough changes, you may have the incorrect 2 page dough training posters in your dough area. Your DM has the correct and updated posters on their computer.
 Please check with them the next time your DM is in your store.
3) Management uniforms must be wom with "Pride"! 0 nce a management shirt is wom out or the color is faded, you must retire that shirt from your wardrobe. The shirts must be laundered and ironed/pressed. As a reminder please see the attached management grooming standards in this weeks mail.
4) Here is a great example of a birthday storage area. This organization idea and picture comes from the Alpharetta, G A team. If you don't have a great set-up, use this one as your guide to improve organization for Birthday supplies.

## TOP 20 SALES VOLUME FOR WEEK 17

| Rank | Loc \# | Location | Sales Volume | Rank | Loc \# | Location | Sales Volume |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1. | 446 | Bell, CA........................... | \$93,051 | 11. | 109 | Burbank, CA................... | \$54,494 |
| 2. | 465 | Torrance, CA.................... | \$79,914 | 12. | 325 | Fullerton, VA................... | \$53,799 |
| 3. | 418 | Sun Valley, CA................... | \$77,578 | 13. | 439 | National City, CA............. | \$53,031 |
| 4. | 513 | Queens, NY....................... | \$61,430 | 14. | 335 | Grand Rapids, MI............. | \$52,517 |
| 5. | 453 | Ventura, CA....................... | \$60,361 | 15. | 321 | Newark, CA..................... | \$51,770 |
| 6. | 841 | Brookfield, M.................... | \$59,699 | 16. | 407 | Corona, CA.................... | \$51,064 |
| 7. | 472 | Manchester, NH.................. | \$58,484 | 17. | 099 | Herndon, VA................... | \$50,125 |
| 8. | 456 | Skokie, IL.......................... | \$57,095 | 18. | 946 | Ft. Wayne, IN................... | \$48,990 |
| 9. | 422 | Garden Grove, CA............... | \$56,994 | 19. | 423 | Norwalk, CA.................... | \$48,893 |
| 10. | 393 | Moreno Valley, CA............... | \$55,137 | 20. | 794 | Maple Grove, MN.............. | \$47,702 |
|  | $\text { TOP } 20 \text { SALES INCREASE EOR MEEK IT }$ |  |  |  |  |  |  |
| Rank | Loc \# | Location | \% Increase | Rank | Loc \# | Location | \% Increase |
| 1. | 335 | Grand Rapids, MI ................. | 94.6\% | 11. | 412 | Catonsville, MD ................. | 61.0\% |
| 2. | 480 | Middletown, NJ................... | 83.6\% | 12. | 500 | Brick, NJ ......................... | 60.9\% |
| 3. | 060 | Evansville, IN..................... | 82.1\% | 13 | 496 | Patchogue, NY.................. | 60.4\% |
| 4. | 797 | Edina, MN......................... | 81.1\% | 14. | 840 | Amherst, NY..................... | 60.1\% |
| 5. | 525 | East Hanover, NJ................. | 79.1\% | 15. | 557 | Columbus SW, OH............. | 60.0\% |
| 6. | 476 | Springfield, MA................... | 72.4\% | 16. | 960 | Rockford, IL..................... | 59.5\% |
| 7. | 473 | Brockton, MA..................... | 69.5\% | 17. | 501 | Paramus, NJ .................... | 59.3\% |
| 8. | 556 | North Toledo, OH ................. | 66.6\% | 18. | 957 | Davenport, IA................... | 59.1\% |
| 9. | 751 | North Dartmouth, MA........... | 62.4\% | 19. | 067 | Metcalf, KS...................... | 58.3\% |
| 10. | 360 | Peoria, IL.......................... | 61.9\% | 20. | 568 | Lincoln, NE...................... | 58.0\% |

## Sponge $\mathcal{B o b}$ Square Pants!



Included in your drop sfip from Party Direct:

- 132 Sponge Bob Zipper Pulls
- Cost is \$1.15 each
- Add as the $6^{\text {th }}$ item in 400 Tickets
- 48 S ponge Bob Wallets
- Cost is $\$ 1.60$ each
- Add as the $6^{\text {th }}$ item in 600 Tickets
- 6 Sponge $\mathcal{B o b}$ Backpacks
- Cost is $\$ 5.75$
- $\mathcal{A d d}$ to 1500 Tickets

On your $5^{\text {th }}$ period POK you will see the following charge in your merchandise account: \$279.10.
$\$ 263.10$ for the merchandise and $\$ 16.00$ for freight.

Limited reorders available - call the Merch. Dept. at \# 5512

# $\mathfrak{M A N} \mathcal{A G E R} / \mathcal{T E C H} \mathcal{N} I C \mathcal{A L} \mathcal{M A N} \mathcal{A G E R}$ APPEARANCE S TANDARDS 

Professional appearance and attire is required for all employees. Your appearance is a directreflection on CEC's professionalism, and we encourage and expect a professional appearance. CEC asks that you follow these guidelines with regard to clothing and appearance.

Male Managers

- Sfirts:

Option 1) Long sleeve dress shirts in white, solid light colors or business stripes. Please make sure that the shirt has been professionally pressed, and is in good repair (no tears, stains or missing buttons). A tie is required.

Option 2) Chuck E. Cheese's logo shirt in a choice of: long sleeve oxford or short sleeve polo style may be worn in lieu of a dress shirt and tie. These sfirts are available for purchase and a tie is not required. Long sleeve shirts must be professionally pressed. Polo sfirts should be washed in cold water with color brighting detergent and nonchlorine bleach. Line dry and press with an iron.

## Standards

- Pants: Dress slacks or "Docker"style pants that have been professionally pressed.
- Ties: Professionally looking tie that is cle an and pressed is required (except with casual logo shirts).
- Shoes: Darkcolored, leather or polishable and closed toe. A nonskid sole for safety and comfort if preferred. Darkcolored matching socks are to be worn.
- Hair: Cle an and ne atly styled, no longer than the shirt collar with
- sideburns trimmed and no longer than the bottom of the ear.
- Mustaches are to be neatly trimmed, no longer than the edge of the lip. We do not permit Geards, goatees or long side burns.
- I I welry: $\mathcal{A}$ watch, wedding ring and one other ring, such as a class ring is permitted. Men are not permitted to wear earrings.

Female Managers

- Shirts/Blouses;

Option 1) $\mathcal{A}$ long sleeve blouse in white, solid light colors or conservative, 6 usiness stripes. Ple ase make sure that the Glouse has been professionally pressed and is in good repair. No sheer fabrics are permitted. A female tie, jacquard, or scarf is required.

Option 2) ChuckE. Cheese's logo shirt in a choice of: long sle eve oxford, or short sleeve polo style may be worn in lie u of a blouse with a tie, jacquard or scarf. These shirts are available for purchase and a tie, jacquard or scarf is not required. Long sleeve sfirts must be professionally pressed. Polo shirts should be wasked in cold water with color brighting detergent and non-cflorine bleack. Line dry and press with an iron.

## Standards

- Pants/Skirts: Dress slacks or "Docker"style pants that have been professionally pressed. Skirts in a conservative, solid color with a length that is no shorter than two inches above the knee.
- Shoes: Darkcolored, leather or polishable and closed toe with a maximum heelheight of $21 / 2$ ". Non-skid sole for safety and comfort is preferred. Coordinating hose or socks are to be worn (please, no print or patterned fose).
- Hair: Cle an and ne atly styled, with hair that is below the shoulder to be clipped or tied back befind the he ad.
- Ie welry: $\mathcal{A}$ watch, wedding ring and one additional ring toge ther small, post or loop style earrings (no larger than a dime and no dangling styles). Earrings must be worn in pairs, one earring in eachear. Iewelry should be kept to an absolute minimum to prevent interference with the safe operation of equipment.
- Other: Nails should be cle an and ne atly trimmed, cle ar or light colored polish only is permitted. Nails should not be longer than $1 / 4$ " past the end of the fingertip for safety and sanitation.


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